

Pioneers in Global IT Business Advisory

40 *Years* in promoting success to SMB Market Place

“Build-Borrow-Buy” Growth strategies



2019 Highlights

 6 Countries
17 Locations

 9 Recent
Fundings

 5 Recent
M&A Deals

 4 Financial
Roll-ups

 8 Consulting
assignments

Global Head Quarters : STS Worldwide Inc # 2475, Northwinds Parkway, Suite 200, Alpharetta, GA,30009, USA

Atlanta * Dallas * Houston * Princeton * San Francisco * Toronto * NewYork * Guadalajara* Dubai * Singapore * KL*Bangalore * Chennai

Our Speciality

We welcome the opportunity to share our experience
Growth Strategies | Growth Funding | In Organic Growth Strategies - (M&A) | Exit Strategy



Global Strategic Growth Advisory Services

(All CEO's need external advisory services)

We would like to hear from you on.....

Your top 3 challenges affecting your growth

- Most CEO's are burned out, Why?
US IT Industry is facing many challenges from "Global Competition & immigration changes"
- Very tight "cash flows" is always a constant challenge faced by CEO's ?
We have creative funding options available
- Companies must expand globally to generate new revenues
STS has a global network of connections to get you connected worldwide
- Acquiring the right C-level talent to promote growth is another challenge
STS has over 40 years of experience in global talent acquisition (C&D Level)
- Company CEO'S are totally immersed in fixing day-to-day burning issues
STS Managing partners can step in with expert advice



Know us



Why do Business with us

STS is one of the few **M&A advisory boutique firms** in the country with nearly four decades of global IT domain experience. (The founder started an IT staffing business in his basement in 1980 and he ultimately grew the company to over \$500 million in revenue and took the company public).

STS has over 2 decades of M&A experience in all vertical of the IT staffing industry and we know the IT staffing industry in-depth from a **“Global Perspective”**.

STS has **strong established connections in the US and roots in India** dating back to 1980. (India is the IT hub for the entire world!)

STS **offers both Sell-side & Buy-side advisory** with a broad range of global IT experience covering clients with \$5M to \$450 M in revenues

STS **provides advisory services** for pre-acquisition, due diligence and price valuation, the M&A process, and the post acquisition integration in addition to M&A financing

STS is a **global IT M&A domain expert** with over 500 man years of IT domain experience and STS is uniquely qualified to address any of your challenges

In
memory



(The late) Geeta Narasimham, of Software Technical Services Inc, immigrated to the US in 1971 and earned a bachelor's degree from the University of New York at Albany, NY and an Associate Science Degree in Computer Science from Gwinnett Technical Institute, Atlanta, Ga in 1985. With a vision to create an international company that would promote globalization of the information industry, she co-founded STS in 1980 and held the position of CEO until her unexpected early demise in January 1996. During her tenure as CEO, STS grew from a small office to a multi-million dollar operation in 1995, employing over 350 professionals nationwide. STS was placed 193rd in the Inc 500 listing in 1992. For her founding and development of STS, Mrs. Narasimham was the proud recipient in 1994 of the Blue Chip Award presented by the United States Chamber of Commerce. She was also a trustee member of the Atlanta Hindu Temple, and an active leader in the local Indian community.

*"Have A Vision And Goal In Life First;
Then Have The Perseverance & Patience To Achieve It;
Think Big And Never Give Up"*
-founder's motto

Our Board expertise



Mr. Pundi L Narasimham Chief Mentor STS Worldwide Inc, Atlanta, GA,30009, USA

A pioneer in Global IT business since 1979 & a serial entrepreneur and Atlanta resident since 1979, having built and sold Technology companies in India, Malaysia, Philippines and USA. I will share with you how my company started from the basement in 1980 & became a listed Global IT company in BSE with operations in 7 countries and revenues exceeding 550 million. My goal is to implement innovation & creativity for small business to become global players



Harvey Shuster Board of Director, STS Worldwide Inc Atlanta, GA,30009, USA

Founder PEACHTREE SOFTWARE with \$ Revenues in excess of \$1.2Billion. An IT Industry Veteran since 1980 has over 40 years' experience in building emerging software growth and start-up technology companies, as well as a consultant to enterprise organizations to build their own successful ventures. His current area of interest is to advise small companies to become global brands



Chandler B Sharma Board of Director STS Worldwide Inc Atlanta, GA,30009, USA

Over 48 years of experience in US as Attorney/CPA with concentration in business mergers & acquisitions, taxation, immigration and international business law. Has over 4 decades of experience in advising Small to medium size Businesses nation wide. His current areas of interest is success of small to medium size businesses using his global connections



Mr. Suresh Sharma Board of Director STS Worldwide Inc Atlanta, GA,30009, USA

A proven innovator, investor, global business leader and a value creator. A former GE executive, that has built a \$1.2 Billion GE Oil & Gas division, he exemplifies a broad range of skills of leadership, investment, finance, technology, innovations in products, services industries and business models. His current area of interest is setting up modern innovation hubs



Prathap Singh Strategic Global Advisor M&A STS Worldwide Inc Atlanta, GA,30009, USA

Seasoned management professional, and traveled extensively across the world. For over 2 decades led several trade delegations between US and India comprising of Politicians, Bureaucrats & Industry leaders. Maintains membership of a network of numerous trade councils & business chambers of commerce across the world. His Current area of Interest taking companies public

Grow or Perish. The only mantra for small business success